

DENNIS J. SHEPHERD
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EXPERIENCE

President

Shepherd Retirement Services, LLC, September 2006 – Present

Developed Senior Market business and grew client base to 300 clients.

Recruiting and training agents in Kentucky and Indiana.

Developing client management system for back office and agent support.

Developing marketing strategies and website for expanding marketing base.

Partnering with seasoned people to implement new group and advance markets.

Senior Accountant

Creative Financial Staffing, Louisville, KY, May 2007 – July 2007

Utilized in various senior accounting duties doing special projects, resolving tax issues, and documentation of processes.

Updated outstanding tax issues and rebuilt accounting spreadsheets.

- Coordinated compliance requirements for workman compensation state premium audit.
- Assisted company to reduce state tax tangible property penalties and interest charges by \$17 thousand.

Financial Accountant

Farm Credit Services Mid-America, Louisville, KY, December 2004 – May 2006

Prepared monthly operating budget variance analysis, maintained general ledger accounts, produced budget projection models, managed the fixed asset system, responsible for personal property & real estate taxes.

- Resolved tax issues that led to reporting changes in the leasing system.
- Developed Great Plains reports in Report Writer and queries for A/P.
- Reduced storage and printing costs for monthly financial operations reports by \$500 per month.

Credit Analyst

US Bank, N.A., Louisville, KY, July 2002 – June 2004

Prepared financial and credit analysis for the underwriting of commercial accounts. Analyzed management, industry, peer, financial ratios, cash flow, liquidity, trends, budget, and projections. Analyzed debt service coverage, covenants, collateral, guarantor and financial factors to determine underwriting risk.

- Achieved the highest possible internal auditing rating for credit processes.
- Administered the Siebel CRM system.
- Developed \$265M in deposits.

Access Report Developer/Trader

Ramsey Financial, LLC., Louisville, KY, 2001 - 2002

Reported P & L for the Japan markets. Monitored quantitative trading computer system and reported problems.

- Developed queries, tables, and reports through Access 2000 for P&L reports that reduced input processes by 70%.

Commodities Analyst

Golden Foods/Golden Brands, LLC., Louisville, KY, 1998 – 2001

Reported the daily hedging activity and accounting for \$50 million in annual purchases of Soybean and Cottonseed vegetable oils for a food processor. Assisted in the monthly physical inventory reconciliation process. Prepared Inventory Pricing Schedules in order that Work-In-Process could be calculated. Responsible for reconciling and maintaining all commodity hedge contracts. Responsible for maintaining the purchase order system. Audited purchase invoices and submitted invoices to payables for payment. Served as back-up for the accounts receivable accountant. Familiar with FASB 133.

- Assisted in the development of processes for the implementation of Great Plains Dynamics software.
- Saved company 5.5 payroll hours per week by streamlining work processes via Excel/Access.
- Saved company over \$20,000 by enforcing trading rules and auditing invoices.
- Analyzed PPV which led to a reclassification of income.

A/R Collector

Vencor, Inc., Louisville, KY, 1997 - 1998

Collected on \$24MM (600 accounts) of A/R consisting of Medicare therapy invoices.

Pastor

Blackburn and Mt. Leonard, MO, 1994 - 1996

Provided pastoral care to two church congregations. Responsibilities included planning weekly church services, preparation, and delivery of sermons; ensuring the growth and maintenance of church memberships, effective management of church administration and staff.

Staff Accountant

Maxicare, Inc., Los Angeles, CA, 1989 - 1990

Prepared 10K and 10Q financial statements for HMO subsidiaries of Maxicare, Inc. in the Statutory Reporting department.

Accountant Analyst

Blue Cross of California, Inc., Los Angeles, CA, 1987 – 1989

Performed G/L reconciliation and monthly close on special accounts.

EDUCATION/TRAINING

- **University of Louisville, Louisville, Kentucky**
Completed all accounting courses to take CPA exam.
- **Concordia Theological Seminary, Fort Wayne, Indiana, Masters of Divinity, 1994**
Major: Missions
- **University Of Nebraska, Lincoln, Nebraska, B.S. in Business Administration, 1986**
Major: Finance

OTHER

- Served as Chairman of Early Childhood Educational Committee for a \$500M childcare operation and helped facility to breakeven after six months.
- Served as Financial Secretary for church congregation
- Assisted church congregation in obtaining funding for a \$398M renovation and enhancement project.
- Serve as Commissioner for the City of Worthington Hills